



Accelerate growth with Equinix Managed Solutions

Enhance your service offerings and solve critical infrastructure challenges with predictable, scalable Infrastructure as a Service

Partner Data Sheet



Build smarter and faster with Equinix managed infrastructure solutions

Delivering a flexible suite of Infrastructure as a Service (IaaS) offerings, Equinix Managed Solutions (EMS) help you address complex IT challenges. Enhance managed service capabilities and design hybrid multicloud environments that improve performance, compliance, risk mitigation and infrastructure agility.

Benefits

Increase efficiency

Accelerate time-to-market

Streamline deployment with preintegrated infrastructure solutions across a global data center footprint.

Predictable cost control

Unlike other cloud services, our managed solutions provide predictable pricing and an OPEX model for maximum flexibility.

Eliminate resource constraints

Outsource day-to-day infrastructure management, maintenance and updates so your staff can focus on strategic tasks and customer support.

Improve flexibility

Enhance scalability

Right-size compute and storage resources to meet your customers' evolving business needs.

Enable hybrid and multicloud strategies

Integrate Managed Private Cloud with Equinix Fabric® to seamlessly interconnect with public clouds and SaaS services for best-fit workload placement.

Greater customization

Single-tenant options allow for greater control and customization to meet specific performance, security and application requirements.

Reduce risk

Address compliance needs

Ensure regulatory alignment across jurisdictions—including GDPR, HIPAA and regional data residency laws—by leveraging globally available private infrastructure that supports data sovereignty and access control.

Improve business continuity

Build upon a 24/7 managed environment that's ISO/IEC 27001 certified with high-availability SLAs.

Why Equinix Managed Solutions?

Expand into new markets.
Modernize your offerings.
Scale your capabilities.

EMS is here to help you accelerate what's next.

Expand your infrastructure capabilities and generate recurring revenue without the complexities and capital investment of in-house development.

Simplify VMware and Broadcom licensing support

Equinix is a VMware VCSP Pinnacle Partner with certified architects to help guide your VMware strategy and transition. Our private cloud is a highly interconnected, cloud adjacent platform optimized for VMware Cloud Foundation (VCF) workloads—delivering a seamless migration experience and significant cost savings compared to public cloud alternatives.

Industry-leading services for managed compute, data storage and backup, and security



Managed Private Cloud (MPC)

Build on an IaaS platform that enhances hybrid cloud and multicloud solutions through private interconnection to the industry's leading global ecosystem of cloud and service providers.



Managed Private Backup (MPB)

Utilize a Backup as a Service solution that ensures compliance, cost control and workload protection with high availability.



Managed Private Storage (MPS)

Leverage high-performance, flexible and highly secure data storage solutions for companies of all sizes.



Managed Private Firewall (MPF)

Get scalable firewall capacity and choose firewall functionality for adaptable network security.

The EMS infrastructure foundation

Equinix Managed Private Cloud is the cornerstone of the EMS portfolio—delivering proven, flexible and future-proof private cloud infrastructure.

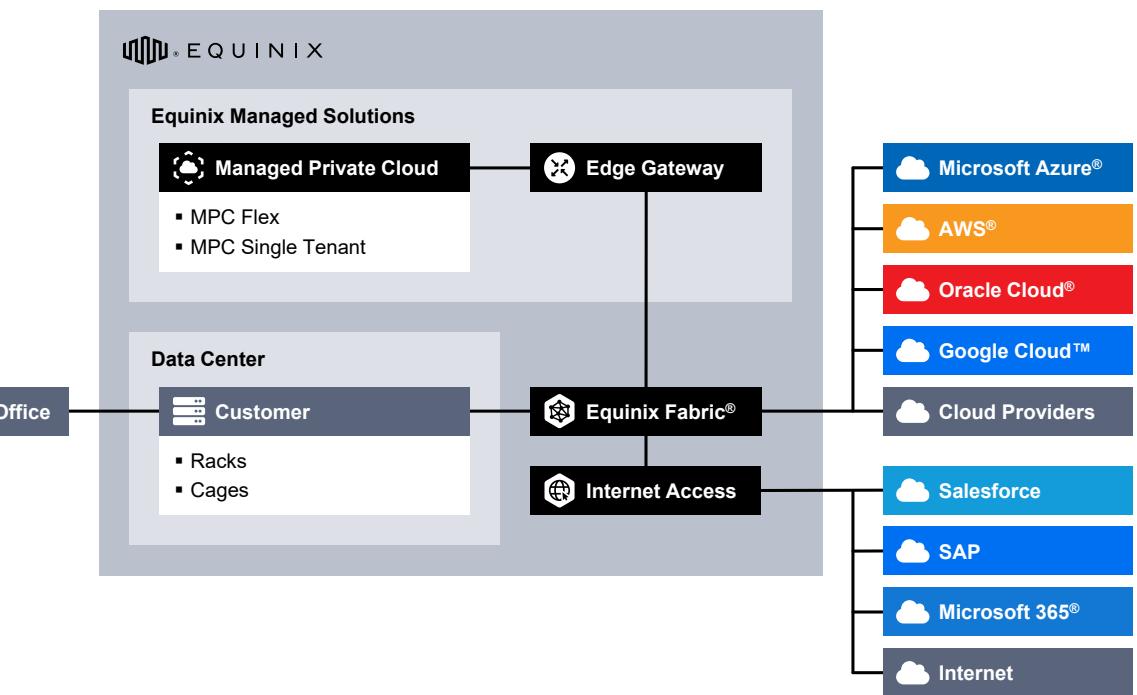
To address varying needs for performance, flexibility and scalability, MPC is available in two distinct service models: MPC Flex and MPC Single Tenant. A partner's MPC environment can include both models to meet all customer requirements.

MPC Flex

Our most flexible service model for scalability and consumption, MPC Flex offers the best price-performance ratio for flexible compute, storage and networking. Applications use shared resources on a multitenant platform.

MPC Single Tenant

We offer best-in-class performance levels for compute, storage and networking in a secure, isolated environment. MPC Single Tenant is the designated platform when using your own licenses or software licenses that require dedicated, non-shared compute resources.



Each service model offers network function virtualization features like routing, load balancing and firewall services, as well as configuration and management of compute, storage and networking via APIs or via the Cloud Portal.

Build value on Managed Private Cloud

Equinix Managed Private Cloud provides the infrastructure foundation—from data center facilities up to the operating system layer—so you can focus on delivering high-value applications and services to your customers.

This clear division of responsibility eliminates infrastructure complexity while delivering a reliable, scalable platform you can build on.

Predictable costs, expert management and enterprise-grade infrastructure without the overhead give you faster service delivery and higher margins on customer engagements.

	On-premises	Public cloud	Equinix Colocation	Equinix Managed Private Cloud
Data	■	■	■	■
Applications	■	■	■	■
Application runtime	■	■	■	■
Database	■	■	■	■
Operating system	■	■	■	■
Container runtime and orchestration	■	■	■	■
Backup service	■	■	■	■
Virtualization	■	■	■	■
Storage	■	■	■	■
Compute	■	■	■	■
Network functions	■	■	■	■
Internet connectivity	■	■	■	■
Data center facilities	■	■	■	■

■ Managed by partner
■ Managed by EMS
■ Managed by CSP
■ Self-managed, provided by Equinix

Managed Private Cloud: Key features

Direct integration

Integrate MPC seamlessly with other Equinix Managed Solutions—Private Storage, Private Backup and Private Firewall—to build comprehensive cloud infrastructure solutions.

Global reach

Gain private access to a global ecosystem of over 10,000 participants, including 2,000+ network providers and ~3,000 cloud and IT providers.

Direct connectivity

Leverage Equinix Fabric for direct connectivity to public clouds and SaaS platforms for hybrid cloud and multicloud scenarios.

Hassle-free management

Handle all dedicated and on-demand resources in a centralized manner through an easy-to-use portal that accelerates multicloud management and simplifies control.

Customizable options

Choose from multiple high-availability configurations and data center redundancy options included with MPC.

Easy migration

Migrate VMware workloads to MPC in self-service mode—without refactoring—using asynchronous replication over the internet (up to 400 Mbps) or Equinix Fabric (up to 10 Gbps).

Unlock private access to the industry's leading digital ecosystem

As an integrated part of Equinix Fabric, Managed Private Cloud lies at the heart of our robust global ecosystem.

2,000+

Network service providers

4,900+

Enterprises

~3,000

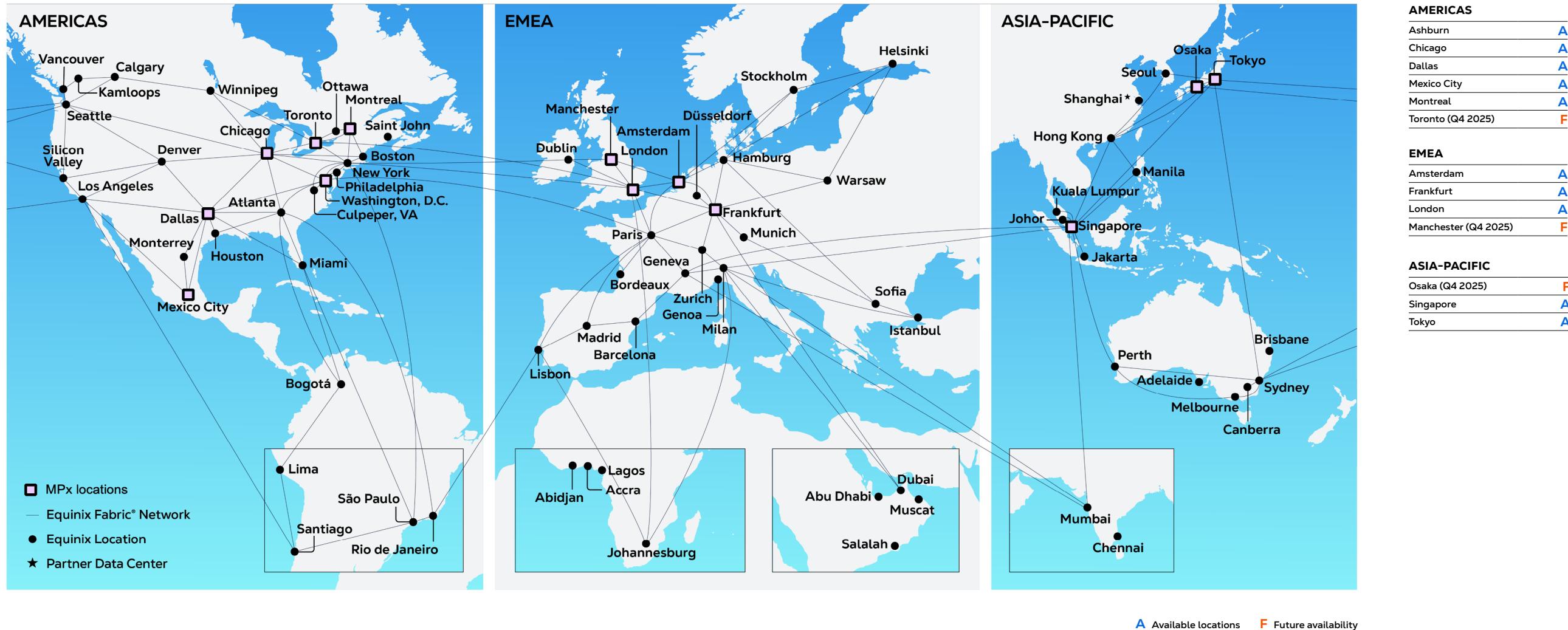
Cloud and IT service providers

499,000+

Interconnections

Proximity that powers global solutions

Global scale, local presence and the reach to meet customer demands



Elevated partner experience with Arrow

Together, Arrow and Equinix deliver an exceptional purchasing experience, giving you the flexibility to highlight your unique value through consulting, professional and managed service offerings, and tailored Day 2 support, as needed.

Partner with us

Explore how you can enhance your service offerings, reduce operational burdens and expand your market reach with EMS.

Contact your Arrow representative at equinix@arrow.com for more information on leveraging Equinix Managed Solutions.

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