

Panorama as a Service: Firewall Monitoring and Management Options Offered by Arrow



Summary: Palo Alto Networks' Panorama network security management enables you to control your Palo Alto Networks firewalls from one central location. View all your firewall traffic, manage all aspects of device configuration, push global policies, and generate reports on traffic patterns or security incidents — all from a single console. With Panorama as a Service, you can get this snapshot of your firewall in a more detailed and consumable format. Arrow ECS's Professional Service team will guide you through deploying Panorama as a Service every step of the way. Panorama as a service is available either as a co-managed dedicated system, or as an on-demand service.

Why should you sell Panorama as a Service?

- No capital outlay for hardware or software
- No ongoing administration
- Extend your reach into your customers with advanced Panorama reporting
- Discover future services opportunities
- Provide better information to your customers about their networks
- Co-Manage Panorama with Arrow, or manage your customer's firewalls from your location
- Extends existing support options with proactive monitoring

Why do your customers need Panorama as a Service?

- Meet compliance/reporting requirements without the expense of a full Panorama solution
- Advanced reporting without complexity of managing Panorama
- Maintain compliance, configuration reviews on a regular or ad hoc basis
- Advance notice of potential problems which allows for a proactive response
- Scales with your business through a hosted solution or a fully-managed Panorama solution
- Co-Management options available including assistance and support for your current Panorama solution

For more information
on Panorama as a
Service, please contact
Davitt Potter at
dapotter@arrow.com
or the Professional
Services Team at
panorama@arrow.com

Service Levels Offerings

Basic Firewall Monitoring	Standard Firewall Monitoring	Premium Firewall Monitoring
<ul style="list-style-type: none"> - Included with backline support contract - Regular notification of alerts - Reporting - Monitoring covers logs, configurations, system, alarms, traffic flows, threats, URL filtering, data filtering, and Host Information Profile (HIP) matches - Logs retained for 30 days 	<ul style="list-style-type: none"> - Includes Basic Monitoring features - Health Check/Gap analysis Report(only) <ul style="list-style-type: none"> - Initial set-up check - Annual check - Security Lifecycle Report (SLR) once per year - Firmware and Maintenance updates - Configuration Changes <ul style="list-style-type: none"> - 8 hours included (per month) to be used during the month - Rule Backup/Configuration Backup - 24x7 call support 	<ul style="list-style-type: none"> - Includes all of the Standard Monitoring features plus a base of 24 hours per month - Health Check/Gap analysis Consultation & Report (10hrs) <ul style="list-style-type: none"> - Initial set-up check - Quarterly – Check includes review with engineering - Quarterly Security Lifecycle Report (SLR) once per quarter - 24 hours/month of support
Centralized Co-management <ul style="list-style-type: none"> - Co-management of your firewalls on designated Panorama instance Hosted Panorama <ul style="list-style-type: none"> - Hosted virtual Panorama instance - You manage and monitor your firewalls 		

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Now through December 31, 2016, Arrow is offering a 3-month free trial of basic Panorama as a Service. Contact us now to sign up!

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