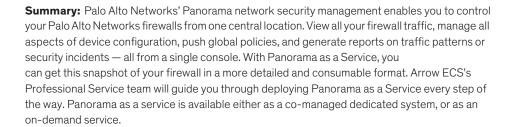


Enterprise Computing Solutions - North America

Security as a Service

Panorama as a Service: Firewall Monitoring and Management Options Offered by Arrow



Why should you sell Panorama as a Service?

- No capital outlay for hardware or software
- No ongoing administration
- Extend your reach into your customers with advanced Panorama reporting
- Discover future services opportunities
- Provide better information to your customers about their networks
- Co-Manage Panorama with Arrow, or manage your customer's firewalls from yourlocation
- Extends existing support options with proactive monitoring

Why do your customers need Panorama as a Service?

- Meet compliance/reporting requirements without the expense of a full Panorama solution
- Advanced reporting without complexity of managing Panorama
- Maintain compliance, configuration reviews on a regular or ad hoc basis
- Advance notice of potential problems which allows for a proactive response
- Scales with your business through a hosted solution or a fully-managed Panorama solution
- Co-Management options available including assistance and support for your current Panorama solution



For more information on Panorama as a Service, please contact

Davitt Potter at
dapotter@arrow.com
or the Professional
Services Team at
panorama@arrow.com

Service Levels Offerings

		Premium Firewall Monitoring
 Included with backline support contract 	- Includes Basic Monitoring features	- Includes all of the Standard Monitoring
 Regular notification of alerts Reporting Monitoring covers logs, configurations, system, alarms, traffic flows, threats, URL 	 Health Check/Gap analysis Report(only) Initial set-up check Annual check Security Lifecycle Report (SLR) once per year 	features plus a base of 24 hours per month - Health Check/Gap analysis Consultation & Report (10hrs) - Initial set-up check - Quarterly—Checkincludes review with engineering
filtering, data filtering, and Host Information Profile (HIP) matches	- Firmware and Maintenanceupdates	
- Logs retained for 30 days	 Configuration Changes 8 hours included (per month) to be used during the month Rule Backup/Configuration Backup 24x7 call support 	 Quarterly Security Lifecycle Report (SLR) once per quarter 24 hours/month of support
Centralized Co-management		1
- Co-management of your firewalls on designa	ted Panorama instance	

Hosted Panorama

- Hosted virtual Panorama instance
- You manage and monitor your firewalls

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Now through December 31, 2016, Arrow is offering a 3-month free trial of basic Panorama as a Service. Contact us now to sign up!

In Person

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